

Pending Sales Report by Region

June 2017



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jun-2016	Jun-2017	+ / -	Jun-2016	Jun-2017	+ / -	Jun-2016	Jun-2017	+ / -
Cape Cod & Islands	469	355	-24.3%	\$383,000	\$400,000	+4.4%	\$25.1	\$19.6	-21.9%
Central	1,007	1,136	+12.8%	\$275,000	\$293,000	+6.5%	\$31.6	\$37.6	+19.0%
Greater Boston	1,605	1,688	+5.2%	\$585,000	\$611,000	+4.4%	\$117.2	\$131.5	+12.2%
Northeast	946	1,095	+15.8%	\$413,000	\$444,900	+7.7%	\$44.2	\$54.8	+24.0%
Southeast	599	731	+22.0%	\$280,000	\$310,900	+11.0%	\$18.9	\$25.3	+33.9%
South Shore	646	764	+18.3%	\$400,000	\$435,000	+8.7%	\$30.9	\$39.5	+27.8%
West	741	766	+3.4%	\$208,000	\$220,000	+5.8%	\$17.5	\$18.4	+5.1%
State Totals	6,128	6,723	+9.7%	\$380,000	\$410,000	+7.9%	\$294.2	\$346.9	+17.9%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jun-2016	Jun-2017	+ / -	Jun-2016	Jun-2017	+ / -	Jun-2016	Jun-2017	+ / -
Cape Cod & Islands	109	102	-6.4%	\$269,250	\$257,495	-4.4%	\$3.6	\$3.3	-8.3%
Central	210	211	+0.5%	\$203,000	\$215,250	+6.0%	\$4.7	\$5.0	+6.4%
Greater Boston	1,194	1,360	+13.9%	\$505,000	\$525,000	+4.0%	\$77.7	\$93.5	+20.3%
Northeast	407	447	+9.8%	\$251,500	\$265,000	+5.4%	\$11.4	\$13.1	+14.9%
Southeast	88	108	+22.7%	\$197,900	\$212,000	+7.1%	\$1.8	\$2.5	+38.9%
South Shore	210	226	+7.6%	\$278,400	\$315,000	+13.1%	\$7.1	\$8.0	+12.7%
West	77	104	+35.1%	\$152,000	\$169,000	+11.2%	\$1.4	\$1.9	+35.7%
State Totals	2,307	2,596	+12.5%	\$349,900	\$360,000	+2.9%	\$107.2	\$127.8	+19.2%