

Pending Sales Report by Region

April 2017



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2016	Apr-2017	+ / -	Apr-2016	Apr-2017	+ / -	Apr-2016	Apr-2017	+ / -
Cape Cod & Islands	468	377	-19.4%	\$365,000	\$409,125	+12.1%	\$23.6	\$21.1	-10.6%
Central	986	1,056	+7.1%	\$253,833	\$251,000	-1.1%	\$28.1	\$30.7	+9.3%
Greater Boston	1,585	1,507	-4.9%	\$530,000	\$595,000	+12.3%	\$109.2	\$117.0	+7.1%
Northeast	895	836	-6.6%	\$375,000	\$400,000	+6.7%	\$38.4	\$38.4	0.0%
Southeast	635	643	+1.3%	\$260,000	\$290,000	+11.5%	\$18.4	\$20.4	+10.9%
South Shore	614	641	+4.4%	\$390,000	\$399,000	+2.3%	\$28.0	\$30.2	+7.9%
West	707	790	+11.7%	\$188,250	\$196,000	+4.1%	\$15.7	\$17.6	+12.1%
State Totals	6,001	6,062	+1.0%	\$349,900	\$360,000	+2.9%	\$261.3	\$282.1	+8.0%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2016	Apr-2017	+ / -	Apr-2016	Apr-2017	+ / -	Apr-2016	Apr-2017	+ / -
Cape Cod & Islands	107	73	-31.8%	\$265,500	\$261,000	-1.7%	\$3.5	\$2.6	-25.7%
Central	217	192	-11.5%	\$191,900	\$184,000	-4.1%	\$5.0	\$4.3	-14.0%
Greater Boston	1,300	1,194	-8.2%	\$480,456	\$517,498	+7.7%	\$77.1	\$83.6	+8.4%
Northeast	430	409	-4.9%	\$250,000	\$264,900	+6.0%	\$11.5	\$12.8	+11.3%
Southeast	117	100	-14.5%	\$189,950	\$177,500	-6.6%	\$2.3	\$2.1	-8.7%
South Shore	172	212	+23.3%	\$282,500	\$290,000	+2.7%	\$5.3	\$6.5	+22.6%
West	105	107	+1.9%	\$138,000	\$140,000	+1.4%	\$1.8	\$1.9	+5.6%
State Totals	2,470	2,316	-6.2%	\$329,950	\$345,000	+4.6%	\$106.5	\$113.3	+6.4%